

Harper & Brothers
Publishers
New York City

[Stamped A.P.Watt & Son 2nd October 1894]

Franklin Square
September 21st 1894

Dear Sir,

We beg to acknowledge the receipt of your letter of the 7th inst in which you kindly offer us the serial rights for England and America of Mr. S.R. Crockett's story "The Grey Man of Auchindrane" and the book rights for this country. The story, you explain, will be published in 1896 or 1897.

We regret to say that the editor of Harper's Magazine finds that engagements already made will prevent his finding a place for the story during the period indicated. In view of that, we would not be able to consider the question of the English serial rights of the story.

We should, however, be pleased to secure the exclusive serial use of the story in the United States and Canada, with the copyright in the United States, - for publication in Harper's Weekly beginning January 1896, simultaneously with its serial appearance in England – and we would pay five hundred pounds (£500) in full therefor - provided we also have the book rights for the United States and Canada upon a royalty of fifteen (15) per cent upon the retail price of all copies sold, subject to the terms and conditions of our usual contracts with English Authors; and we would make a payment of one hundred pounds (£100) in advance and on account of such royalty on the day of publication in book form.

Mr. Crockett would thus be free to make his own arrangements for the serial publication of the story in England, with the understanding that it would need to be simultaneous with the issue of "Harper's Weekly".

We hope that you may succeed in placing it with the London Graphic, in order that we may use the illustrations in common.

We trust that this proposition of ours may meet Mr. Crockett's views, and we await your early reply, which we must request will not be later than November 5th.

Very truly yours

Harper & Brothers.