

Osgood, McIlraine & Co
45 Albemarle Street

November 6th 1896

Dear Sir,

With reference to Messrs Harper & Brothers Cable of October 28th re Lad's Love, they write as further on the subject as follows;

"We also received the following cabled message. "98 Crockett without dramatic accepted, your terms which being lower than others, Watt urges you accept serial "Lad", book previously arranged. Cable.

By this we understand that Mr. Watt accepts our offer for the American serial and book rights of Mr. Crockett's story which is to run in the "Graphic" during the first half of 1898 - the Dramatic rights being excluded; and that he urges us to accept his offer of the serial right of Mr. Crockett's short story "Lad's Love", the book right of which has already been arranged for elsewhere. (We accepted Mr Watt's offer of the serial right of "Lad's Love" with subsequent book rights.

(Our offer for the American serial and book rights of the '98 story was the same terms as for "The Grey Man".)

Under the circumstances we accept Mr Watt's offer of the American serial rights alone of "Lad's Love", as per his letter of the 5th inst., that is fifty pounds (£50). We accordingly cable the words "Crockett, Yes!"

In further reference to this matter we would say that we shall be obliged if you will kindly give Mr. Watt distinctly to understand that we do not care to consider the serial rights of stories unless the book rights are also offered. We have so often explained our position in this matter to him that we felt safe in assuming that the subsequent book rights of "Lad's Love" would be assured to us upon our acceptance of the serial rights coupled upon that condition. Acting upon this confidence and not hearing anything to the contrary for several days, we had given all the story for illustration and had already made it up for our "Weekly", when we received your cable yesterday. In view, however, of the circumstances and of our disposition towards Mr. Crockett's stories, we have concluded to go on and use "Lad's Love" in "Harper's Weekly" as proposed."

Yours very truly,

Osgood, McIlraine & Co.