



Hastings House
Norfolk Street, Strand
London, W.C.

C O P Y.

TELEGRAMS & CABLEGRAMS:
LONGEVITY, LONDON

TELEPHONE No.:
"GERRARD 5355"

IMPORTANT.—Authors are kindly requested to note that Messrs. A. P. WATT & SON only accept MSS. for negotiation on the understanding that they shall not be held responsible for their accidental loss from fire or any other cause while in their offices, in transit, or on offer to Publishers or Editors to whom they may have been submitted in the ordinary course of business.

B.3.

19th. April, 1900.

The Rev. W. Robertson Nicoll, L.L.D.,
Bay Tree Lodge,
Frognaal,
Hampstead. N.W.

Dear Nicoll,

You will be interested to know that I have succeeded in selling the United States book rights of our friend, Crockett's "GALLOWAY" book to Messrs. Dodd, Mead & Co., and that I have also been able to induce Mr. Dodd to use Pennell's illustrations and to pay for the right of doing so the sum of £100. (one hundred pounds). I did my best to get him to halve the amount which you have to pay and to give £150, but he took the view that the book could not be expected to sell so well in the States as in this country and that, under the circumstances, £100. was a fair sum for him to pay.

I am sure this is as well as we are likely to be able to do and I shall be glad to hear that the arrangement meets with your approval.

With kind regards,

Believe me, dear Nicoll,

Yours sincerely,

(SIGNED) A.P.WATT.

*At Fougnyton
is the record of
behalf of our
Pennell's illustration
to Guy Galloway. I spoke
I spoke today - You will
see that we make to D.N.
A.P.W.*